

# EUROPEAN ACCESSIBILITY RESOURCE CENTRE

Working together to build a more accessible European Union for persons with disabilities



"Accessibility of Tourism for People with Disabilities in Lithuania"

16 November 2016



## Tourism for All : opportunities and quality of the offer

Annagrazia Laura President of ENAT Lithuania 16° November 2023 - Online





Who we are

## Non-profit association - Established in 2008

The mission of the European Network for Accessible Tourism is:

"to make European tourism destinations, products and services accessible to all travellers and to promote accessible tourism around the world"





## **Accessible Tourism is:**

### Universally designed Tourism for All"

- Making environments, venues and services suitable for the widest range of customers, including people with disabilities, seniors, families with small children... and many more.
- Equal opportunity to enjoy tourism experiences

Accessibility ensures Comfort, Safety, Sustainability





## **Accessible Tourism is:**

- Self-determination
- Inclusion
- Better quality of life
- Possibility of an informed choice
- A universal right







## Accessible Tourism and Leisure "Open to Everyone"







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## Accessible Tourism and Leisure "Open to Everyone"















## Access needs of all visitors

- ✓ Mobility requirements
- ✓ Visual impairments
- ✓ Hearing impairments
- ✓ Learning Difficulties

- **Different stature**
- With a service animal
- ✓ Asthma-Allergy
- ✓ Long-term illness
- ✓ Temporary impairment

- ✓ Pregnant women
- ✓ Tired, stressed

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 ✓ Not understanding the language

European Commission

✓ And more...





## Not forgetting...

- 70-80% of disabilities are invisible!
- Visitors with a temporary disability
- Visitors with a long-term health condition
- Visitors who are frail, with agerelated health problems



positiveliving withms.com



## Accessible Tourism is... not "special"... but

Part of every kind of offer

- Accommodation
- Adventure
- Culture
- Gastronomy
- Conferences & Fairs
- With kids

- Education
- Nature in the city
- City Break
- Religion
- Sports & Events
- Festivals

HOTEL FIIIII	۳©۱		
ACCOMODATION	RESTAURANTS	SHOPPING	TOURS & ATRACTIONS



## **Accessibility – Good for business**



## Investing in accessibility...

Accessible

European Commission

- Addresses the rising demand for good access and inclusion, due to demographic change
- Opens up a wider market
- Improves quality, comfort and safety
- Sets your business apart from the rest





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## "Seniors" are 65% of the Accessible Tourism Market



- 1 in 5 persons in European Union are over 60
- They want to travel and enjoy life
- Seniors from Europe take 6 to 7 trips a year
- They have most discretionary income
- They are more active, "youthful"
- They take most overseas trips
- They travel throughout the year





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## Travel companions – the "multiplier effect"



# On average: People with access requirements travel with 1.9 companions

- People with disabilities have +2.2 companions
- Older people +1.6 companions **AND they...**
- Stay longer
- Spend more
- Make more repeat visits
- Travel throughout the year

(EC Study 2014)



## **European Accessible Tourism**

**Market figures\*** 

- In 2012, Accessible Tourism in Europe generated €400 billion in revenues per annum; expected to grow annually by 1% per annum
- Accessible Tourism accounted for 3% of total EU GDP
- It supported 9 million jobs



- But: only 9% of EU tourism providers promote themselves as "accessible"
  - Market demand for accessible tourism could rise 44% per year if appropriate services were put in place
  - Improvements in access could raise the economic contribution of Accessible Tourism by 25%
  - And improved accessibility could attract up to 75% more international travellers
- \*(European Commission Studies by GFK, University of Surrey and ENAT, 2015)





## What Customers need and want?

### **Accessible Tourism**







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# Information









ommission

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## **Information "MUST"**

When you need good accessibility... ... where do you look?

### Visitors' choices are limited by a lack of

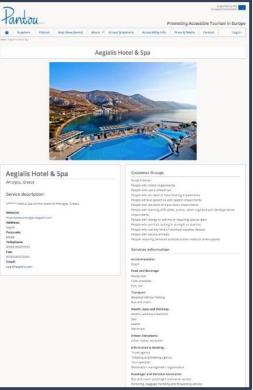
- Accessible infrastructure
- Accessible transport
- Accessible services

• But most of all by: the lack of reliable information!













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## Marketing/Information

## "Accurate information gives you the power of choice which we don't have at the moment"

Source: http://www.capabilityscotland.org.uk/media/163174/visitscotland\_report\_\_final\_.pdf







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## Information: Key Criteria for those with Access Requirements

- 1. Easy to find
- 2. In accessible formats
- 3. Reliable
- 4. Accurate
- 5. Up to date





## **Accessibility Guide**

- An Accessibility Guide is completed by the business using an online template. It is not a statement as to whether or not the business is accessible, it is a descriptive journey around a business offering additional information which would not otherwise be available.
- It can help communicate a business's facilities and services to disabled people and other customers who want specific accessibility information, such as older travellers and families with young children.
- Detailing the accessibility of a venue in an Accessibility Guide will enable these people, their family and friends to make informed decisions as to where to stay and visit which meets their individual requirements.



Accessibility Guide for The Example Restaurant

test@gmail.com, 0131 472 2218, www.visitscotland.org

Contact for accessibility enquiries: Joe Bloggs



#### Welcome

Family-run restaurant, offering a mix of italian dishes with good quality scottish ingredients. Whether you are looking for a quiet coffee or a two-course lunch or dinner our restaurant will always provide you with a relaxing, enjoyable atmosphere and quality dinning experience guaranteed.

We are a family-friendly restaurant catering for a variety of diets. Assistance dogs are welcome and water bowels can be provided.

Watch the video: VisitScotland Advert 2016 | Scotland. A Spirit of its Own - Spirit Lights

#### At a Glance

- **å** Level Access
- There is level access from the main entrance to:
- Dining Table
- Accessible Toilet
- test

#### 🧷 Hearing

- The fire alarm has flashing lights.
- We have a hearing loop in the restaurant area and at reception .
- Some staff have disability awareness training.

#### 🔷 Visual

- Glass doors and full-height windows have contrast markings.
- The walls and the doors have high colour contrast.
- Some parts of the venue have low lighting.
- The menu is in large print.
- We have information in large print.

#### **Q** General

- There is at least 1 public toilet for disabled visitors.
- Some staff have disability awareness training.

#### Getting here

A Street Somewhere Edinburgh Midlothian Eb6.61H

#### Eh6 6JH

#### Travel by public transport

- You can get to The Example Restaurant by bus.
   The nearest bus is on Ocean Drive. The bus stop is 0.1 miles / 0.2 km from The Example Restaurant.
- There are a selection of buses which connect us to the city centre for example, No 22, 11, 34.

#### Travel by taxi

You can get a taxi with Central Taxis by calling 0131 229 2468. The taxi company has a wheelchair accessible vehicle.





## **Register of Accessible Tourism Suppliers**

### **European Accessible Tourism Directory**

Register of suppliers with accessible services

Levels of service guaranteed by international national / regional access schemes.



Pantou is the Greek word for "everywhere"

www.pantou.org



# Customer Service





This Photo by Unknown Author is licensed under CC BY



See the customer not the disability







## **Ask Customers**

## How can I help you?

- Before travelling (Website, chat bot)
- During the stay( Customer care training, Distance Learning)
- Handling critical situations( Problem solving skills)
- What could we do better? (CSI)
- Tell customers what action has been taken in response to their feedback (reinforces listening)







## **USE OF THE LANGUAGE AND BEHAVIOUR**

#### LIST OF WORDS AND **RECOMMENDED ALTERNATIVES**

	Terms to avoid	Recommended alternatives
When referring to people with disability in general	afflicted by crippled by diffability diffability differently abled handicap(ped) handicapable person with a disability people with disabilities specially abled special needs suffers from the disabled victim of with different abilities	people with disability (women with disability, children with disability, etc) has disability lives with disability has a chronic health condition lives with a chronic health condition
When referring to someone who uses a wheelchair	confined to a wheelchair wheelchair-bound	wheelchair user person who uses a wheelchair





https://pwd.org.au/wp-content/uploads/2019/08/PWDA LanguageGuide A5 WEB.pdf

https://unitedspinal.org/disability-etiquette/





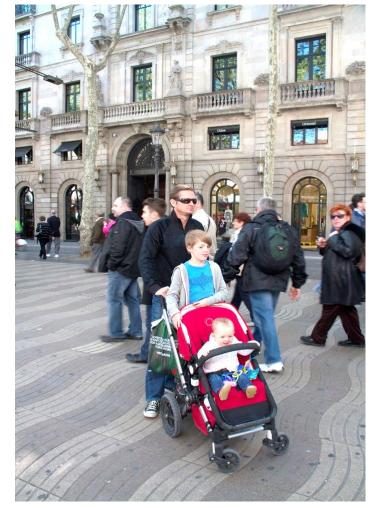
## Accessible Tourism ...what can we do?

## Let's look at the situation...

For visitors For businesses For destinations For policy makers







## for Visitors

- **Travel** for people with access requirements is unpredictable, difficult or sometimes even impossible
- Lack of choice and information about accessibility
- Quality of infrastructure, transport, services, and information varies widely from place to place
- Access standards vary: increases uncertainty, reduces travel options and allows a lack of accountability.





## The Problem... for the Tourism Industry



- The accessible tourism market is seen as a small, "niche" market ( "these are not our customers")
- Visitors' needs and requirements are unknown or misunderstood. Therefore the market is avoided.
- Investment costs are misunderstood –

   ("it will be expensive")
- Access is seen mainly as a "problem" rather than a "golden opportunity"
- A "social" project rather than a good business sense.





## The Problem... for "The Destination" - Tourism Authorities and Public Sector



- Visitors' needs and requirements are framed in terms of disability legislation alone – not the wider market
- Investment costs are misunderstood and often
   exaggerated
- Access is seen in terms of "compliance" where businesses resist change ... rather than a "golden opportunity".
- **Political leadership** needed to see accessibility as a quality factor in tourism development
- **Reaching out** to the accessible tourism market through all channels:

Accessible websites promoting accessible offers!





## Accessible Tourism ...what can we do?

- 1. Improve skills
- 2. Improve the offer
- 3. Improve communication and information







## **Resources for Accessible Tourism development**

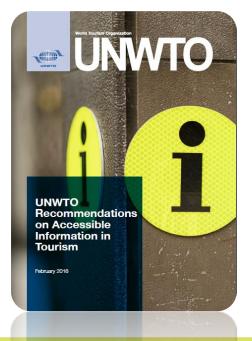
2013 - UNWTO Recommendations on Accessible Tourism for All

2016 - UNWTO Recommendations on Accessible Information in Tourism











- Removing barriers throughout the value chain for a better quality of life for ALL Underpinning elements:
- Universal Design & adequate staff training





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United Department of Economic and Social Affairs

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**Disability and** Development Report

**Realizing the Sustainable Development Goals by,** for and with persons with disabilities

2018



Accessibility as a Tool to realize the Sustainable **Development Goals (SDG)** of the United Nations.



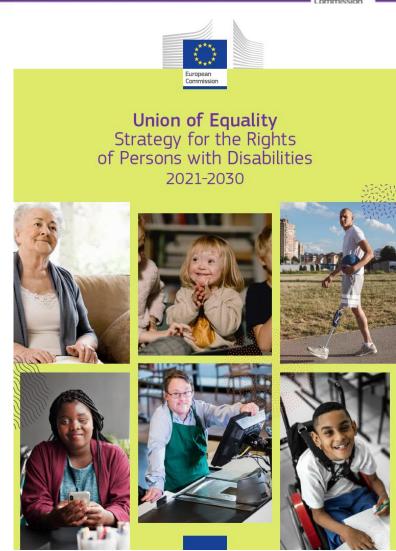


## Institutional support

## **Disability Strategy 2021-2030**

2. Accessibility - Accessibility to the built and virtual environments, is an enabler of rights and a prerequisite for the full participation of people with disabilities

**5.5. Accessible and inclusive art and culture,** sport, leisure, recreational activities, and tourism **are essential** for full participation in society.



Accessible





## **Global and European Standards**



**ISO DIS 21902** (Published) Tourism and related services – Accessible tourism for all Requirements and recommendations.

### ISO/TC 59/SC 16/WG 4 (running)

Accessibility of immovable cultural heritage — General principles and methodology for interventions

### CEN-CENELEC JTC 11 Mandate M/420 EN\_17210 (in corso) European Standard on Accessibility of the Built Environment











## **Trends and Megatrends influencing Tourism**

**Development of slow tourism:** 

- doing away with the stress and speed of traveling,
- searching for authenticity,
- discovery of lesser known places,
- relationship with local communities.





Accessible tourism often requires enough time to explore a place on a slower pace and with more attention to cultural details.





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## **Trends and Megatrends influencing Tourism**

Improvement of customer care through automated operations previously performed manually: e.g. robots and chatbots based on language recognition technology that can communicate with customers and provide continuous, personalised assistance









## Impact of new technologies in the tourism consumption behaviour

Main drivers of change:

- Big data and open data to elevate business intelligence capability
- Possibility for destinations and tourism companies to effectively profile the desired demand targets by understanding their needs, desires and purchasing processes







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Impact of new technologies in the tourism consumption behaviour

Virtual and Augmented Reality offer the potential to create substitute experiences that may be particularly beneficial for people with specific access requirements.







## **METAVERSE**

The Metaverse is a virtual world in which one immerses oneself and performs any activity

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- The metaverse will integrate the travel industry
- It will be possible to inspect hotel rooms, cultural heritage and other spaces to obtain many accessibility information before booking
- People with disabilities will have new interests, breaking down limitations and inequalities in a world, the Metaverse, where the watchwords are equal opportunities and inclusion.



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Commissio

New models of inclusion and development

- The regenerative tourist destination has the task of bringing together tour operators and communities to build its offer together
- A thriving tourist destination is a place where guests and community are able to "give more" to each other generating more well-being (economic, environmental, social)
- A community that chooses its own way of welcoming will be more welcoming, inclusive and accessible



TRAVEL TO

En route to a flourishing destination

Innovators are designing the future





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# **Tools for improvement : TRAINING**

**European Federation of Tourist Guides Associations** 



Tourist Guides for people with Intellectual & learning Difficulties in Europe https://www.t-guide.eu/



#### "T-Guide" Course

Professional Development Course for Tourist Guides on **How to prepare and carry out guided tours for visitors with intellectual disabilities or learning difficulties** 

- Jointly accredited by FEG and T-Guide since 2015
- Over 60 qualified "T-Guides" in 10 EU countries







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**Tools for improvement : TRAINING** 

the production and dissemination of manuals, videos and online courses for staff awareness-raising and training



The Ability Advisor

www.theabilitiadvisor.eu



https://www.gameswithoutbarriers.eu/





**Tools for improvement : TRAINING** 

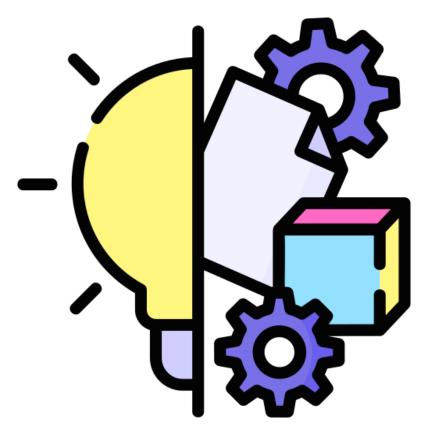
**Running Project** 

# Digital Competencies and Tools for Enhanced VET on Tourism and Accessibility





## DIVETOUR project has as a priority objective the creation and testing of innovative methodologies and tools for training and for the labor market, that will involve all those who, from different points of view, deal with tourism and, in particular with accessible tourism.







#### Funded by the European Union

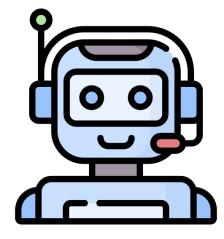


An online platform - Open
 Learning Community: a space for
 dialogue and confrontation among
 VET sector, companies and experts.



**DIVETOUR** is...

2. A game-based app to foster awareness among young people on the responsible and economic relevance of accessible tourism and to learn about the opportunities and challenges of accessible tourism.



**3.** A conversation simulator (chatbot) for tourism sector operators: to interact with users through digital devices only and to improve the quality of information and communication on questions related to accessibility.





## Accessible Tourism: How to proceed?

- 1. Develop National and Regional policies and action plans, in cooperation with tourism actors and stakeholders
- 2. Engage with International Networks
- 3. Improve skills (training & education)
- 4. Improve the offer (infrastructure and activities)
- 5. Improve communication and information (to businesses & visitors)

Accessibility from start to finish....
....Ensuring an inclusive experience for All

... Leaving no-one behind





# Leaving no-one behind!







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## Thank you for your attention!

### Annagrazia Laura

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